

232 Product Exclusion Team

Check-In, Updates, Improvements, Streamline Efforts

What We Will Cover Today

- Check-In
- Updates on Pending Requests, Imports, Quota Countries, and Staffing
- Improvements in Analysis/Documents
- Efforts to Streamline Process
- Questions & Remarks

Check-In

- How are you?
- What do you need?
- How can I help?
(be specific) 😊



Team Update: 6/19/2018

Updates – State of Pending Requests

(b) (5)



Team Update: 6/19/2018

(b) (5)



Team Update: 6/19/2018

Updates – Mexico, Canada and EU (steel) Imports

Partner Country	Commodity: All Steel - 232 Scope						Quantity in Metric Tons		
	Calendar Year						Year To Date		
	2013	2014	2015	2016	2017	% Change 2016 - 2017	January 2017 to April 2017	January 2018 to April 2018	%Change YTD 2017 - YTD 2018
World	29,221,782	40,331,232	35,434,641	30,025,150	34,648,313	15%	11,165,431	11,312,584	1%
EU 28	4,406,259	6,485,737	5,497,054	4,276,152	5,028,252	18%	1,337,169	1,462,781	9%
Canada	5,060,058	5,563,122	5,347,075	5,214,871	5,791,686	11%	1,955,677	2,211,336	13%
Brazil	3,777,714	4,565,201	4,879,416	3,908,994	4,676,878	20%	1,348,278	1,366,350	1%
Korea, South	3,449,049	4,970,968	4,405,234	3,461,268	3,422,227	-1%	1,108,746	1,290,303	16%
Mexico	2,896,166	3,365,443	2,492,879	2,724,461	3,164,433	16%	1,034,752	1,213,380	17%

Team Update: 6/19/2018

Updates – Mexico, Canada and EU (aluminum) Imports

United States (Consumption/Domestic) Import Statistics

Commodity: All Aluminum - 232 Scope

Quantity in Metric Tons

Partner Country	Calendar Year						Year To Date		
	2013	2014	2015	2016	2017	% Change 2016 - 2017	January 2017 to April 2017	January 2018 to April 2018	%Change YTD 2017 - YTD 2018
World	4,409,497	4,743,040	4,982,249	5,946,641	6,867,058	15%	2,395,717	2,370,798	-1%
EU 28	207,166	219,521	252,841	238,325	236,367	-1%	73,558	90,356	23%
Canada	2,677,401	2,631,222	2,661,770	2,759,721	2,913,827	6%	1,071,983	966,310	-10%
Russia	219,256	356,014	309,396	755,487	758,626	0%	298,258	243,334	-18%
United Arab Emirates	250,852	260,934	292,785	555,857	653,279	18%	283,997	233,647	-18%
China	304,069	410,043	534,951	530,963	641,094	21%	201,775	202,182	0%

Updates – Quota Countries

- Quota Countries
 - Brazil, Australia, and Argentina are subject to quotas on both steel and aluminum.
 - South Korea is only subject to a quota on steel, not aluminum.
- What does this mean?
 - For requests where the supply country (export country) is Brazil, Australia, Argentina, or South Korea (aluminum only), please do not make any special notes in either ITA Analysis Form or Recommendation Memo.
 - For steel requests where South Korea is a supply country, please contact Team Lead for special language.

Updates – Staffing

- Contractors

- 27 total in this contract, and as of today, 18 are now in HCHB. We hope to be at 27 in less than two weeks. (b) (6), your Project Manager, will start on June 25.
- We are considering hiring even more contractors – stay tuned.

- Volunteers

- E&C offered 4 full-time and 21 part-time volunteers (includes management)
- Global Markets offered 2 full-time and 29 part-time volunteers. We are hoping to get more GM volunteers soon, including some on a full-time basis.
- NIST – (b) (6) is always available for consult; he will be here every Wednesday
- ESA – up to five full-time volunteers coming soon.
- Other Bureaus in DOC maybe be sending more names to us in the next few days.

Improvements in Analysis/Documents

- ITA Analysis Form
 - In creating the short name description, please use a detailed name to distinguish requests from requests for similar products.
 - Always check the HTSUS number vs. description in request **and** supporting documents. Does HTSUS match description of product? (b) (6)
 - Please use HTSUS, not HTS.
 - Manufacturer, Supply Country, Importer Name not allowed to be business sensitive information – needed for implementation.
 - For steel cases - review notes in product description filed – did the product reviewer insert a note that affects your analysis?
 - Please use Appendix U (ITA Analysis Master Key) so we all input is similar across our analyses.

Improvements in Analysis/Documents

- Recommendation Memo
 - Bureau of Industry and Security (not Analysis) 😊
 - Short cuts should not have “x” only (). For example, use (BIS), not (“BIS”)
 - Say ITA recommends approving, not granting.
 - Please leave space between sections. *see Example*
 - Be sure recommendation always starts with some like this: “Because there is indication of no or insufficient U.S. production availability...”
 - Please use HTSUS, not HTS.

Improvements in Analysis/Documents

- Watch for Duplicates
 - Where multiple requests are submitted for one company, compare requests.
 - Contact team leads for assistance – we have some programming that could check requests.
 - We are trying to automate this analysis
- Quantity Requested vs. Annual Consumption
 - Where the requested quantity is greater than the average annual consumption, and the recommendation is to approve, note the difference in actual volume, and the percent difference in the Recommendation Memo.
 - We are trying to automate this analysis.

Efforts to Streamline Process

- Starting today, where there is no objection to the exclusion request:
 - Create the ITA Analysis Form, but only fill out Sections A-C.
 - Leave Sections D & E blank (*this usually takes the most time*).
 - Prepare Recommendation Memo, as normal.
 - Send Recommendation Memo to Team Leads for review.

This should help complete many Requests much faster

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Questions?

Team Update: June 19, 2018